

EOI

Madhya Pradesh Tourism Board (MPTB) Corporate Identification Number (CIN) – U75302MP2017NPL043078

6th Floor, Lily Trade Wing, Jahangirabad, Bhopal

Tel.: (0755) 2780600

www.tourism.mp.gov.in

"EOI for establishment, Operation and Maintenance of Meditation centre at Buddhist Theme Park, Sanchi, Madhya Pradesh"

NIT NO: 6268/Planning/MPTB/2023

SYSTEM NO. -2023_MPTB_314661

4th October, 2023

MPTB invites **EOI** for establishment, Operation and Maintenance of Meditation centre at **Buddhist Theme Park, Sanchi, Madhya Pradesh**". Terms and Conditions can be downloaded from website www.tourism.mp.gov.in and /https://www.mptenders.gov.in. For any other information, contact +91-9407057416 or e-mail. at cs.mptb@mp.gov.in Last date for online submission of EOI is **06**th **November 2023, 15:00hrs.**

Managing Director

EOI Fact Sheet

Sr. No	Particulars	Details
1.	Name of Issuing Authority	Madhya Pradesh Tourism Board Bhopal, Madhya Pradesh
2.	Name of Engagement	EOI for establishment, Operation and Maintenance of Meditation centre at Buddhist Theme Park, Sanchi, Madhya Pradesh
3.	Availability of the Document	The EOI Document is available and downloadable on following website: http://www.mptenders.gov.in EOI Document Fees (non-transferable & non-refundable) and Processing Fees must be paid online at GoMP e- Procurement portal — (http://www.mptenders.gov.in) All Subsequent changes to the EOI Document shall bepublished on the above-mentioned website
4.	EOI Publish Date	04/10/2023 at e-Procurement portal of GoMP: https://www.mptenders.gov.in/
5.	Pre-Bid Meeting date and place	16/10/2023 at 12:00Hrs Madhya Pradesh Tourism Board 6 th Floor, lily Trade Wing Jahangirabad- 462008 Madhya Pradesh, India Email: cs.mptb@mp.gov.in
6.	EOI Submission Start Date	23/10/2023 from 15:00 Hrs onwards through e-Procurement portal of GoMP: https://www.mptenders.gov.in/
7.	Last Date and Time for Submission of EOI	06/11/2023 at 15:00 Hours through e-Procurement portal of GoMP: https://www.mptenders.gov.in/
8.	EOI Document Fees	Tender Document Fees of Rs. 1,180/- (Rupees One Thousand One Hundred Eighty only incl. GST) towards non-refundable EOI Document Fees and Rs. 295/- (Rupees Two hundred and ninety five only) towards

		non-refundable e-procurement processing fees through online payment at e-Procurement portal of GoMP: https://www.mptenders.gov.in/
9.	EMD Amount	EMD of INR 2,00,000.00 (Rupees Two Lakhs Only) payable through online e-Procurement portalof GoMP: https://www.mptenders.gov.in/ EMD submitted will be converted into security.
10.	Date, Time and Place of opening of EOI	 07/11/2023 at 15:00 Hours MADHYA PRADESH TOURISM BOARD 6th Floor, Lily Trade Wing, Jahangirabad, BHOPAL- 462008 (INDIA)
11.	Date, Time and Place of Technical Presentation	Will be communicated to the Applicant
12.	Proposal validity	Proposal should remain valid for 120 days from the proposal due date
13.	For any Queries Contact Person Details	Company Secretary Madhya Pradesh Tourism Board 6 th Floor, lily Trade Wing Jahangirabad- 462008 Madhya Pradesh, India E-mail: cs.mptb@mp.gov.in

DISCLAIMER

The information contained in this Expression of Interest document ("EOI") or subsequently provided to Applicants, whether verbally or in documentary or any other form by or on behalf of the Authority or any of its employees or advisers, is provided to Applicants on the terms and conditions set out in this EOI and such other terms and conditions subject to which such information is provided.

This EOI is not an agreement or an offer by the Authority to the prospective Applicants or any other person. The purpose of this EOI is to provide interested parties with information that may be useful to them in the formulation of their Proposals pursuant to this EOI. This EOI includes statements, which reflect various assumptions and assessments arrived at by the Authority in relation to the Agency. Such assumptions, assessments and statements do not purport to contain all the information that each Applicant may require. This EOI may not be appropriate for all persons, and it is not possible for the Authority, its employees or advisers to consider the objectives, technical expertise and particular needs of each party who reads or uses this EOI. The assumptions, assessments, statements and information contained in this EOI, may not be complete, accurate, adequate or correct. Each Applicant should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments and information contained in this EOI and obtain independent advice from appropriate sources.

Information provided in this EOI to the Applicants may be on a wide range of matters, some of which may depend upon interpretation of law. The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The Authority accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on the law expressed herein.

The Authority, its employees and advisers make no representation or warranty and shall have no liability to any person including any Applicant under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this EOI or otherwise, including the accuracy, adequacy, correctness, reliability or completeness of the EOI and any assessment, assumption, statement or information contained therein or deemed to form part of this EOI or arising in any way inthis Selection Process.

The Authority also accepts no liability of any nature whether resulting from negligence or otherwise however caused arising from reliance of any Applicant upon the statements contained in this EOI.

The Authority may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumption contained in this EOI.

The issue of this EOI does not imply that the Authority is bound to select an Applicant or to appoint the Selected Applicant, as the case may be, for the Agency and the Authority reserves the right to reject all or any of the Proposals without assigning any reasons whatsoever and cancel the entire bidding process.

The Applicant shall bear all its costs associated with or relating to the preparation and submission of its Proposal including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by the Authority or any other costs incurred in connection with or relating to its Proposal. All such costs and expenses will remain with the Applicant and the Authority shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by an Applicant in preparation for submission of the Proposal, regardless of the conduct or outcome of the Selection Process.

CHAPTER - 1

1.1 Information Provided

The Expression of Interest (EOI) document contains statements derived from information that is believed to be true and reliable at the date obtained but does not purport to provide all of the information that may be necessary or desirable to enable an intending contracting party to determine whether or not to enter into a contract or arrangement with MPTB in relation to the provision of services. Neither MPTB nor any of its directors, officers, employees, agents, representative, contractors, or advisers gives any representation or warranty (whether oral or written), express or implied as to the accuracy, updating or completeness of any writings, information or statement given or made in this EOI document.

1.3 Costs Borne by Respondents

All costs and expenses incurred by Recipients / Respondents in any way associated with the development, preparation and submission of responses, including but not limited to attendance at meetings, discussions, demonstrations, etc. and providing any additional information required by MPTB, will be borne entirely and exclusively by the Recipient / Respondent.

1.4 No Legal Relationship

No binding legal relationship will exist between any of the Recipients / Respondents and MPTB until execution of a contractual agreement.

1.5 Recipient Obligation to Inform Itself

The Recipient must conduct its own investigation and analysis regarding any information contained in the EOI document and the meaning and impact of that information.

CHAPTER - 2

Background

2. Background & Objective

2.1 Background

Madhya Pradesh Tourism Board also referred to as the "MPTB" or "Authority", established in 2017 with an objective to promote the tourism in the state of Madhya Pradesh. To develop tourism with public, private partnership in sustainable manner. Investor facilitation, Skill- development, Publicity/promotion of tourist destinations nationally & internationally, identification and development of tourism infrastructure will be the core objective of the Board.

2.2 Objective

MPTB invites interested Applicants to submit an EOI for establishment, Operation and Maintenance of Meditation centre at Buddhist Theme Park, Sanchi, Madhya Pradesh in the formats prescribed in this document. Based on the evaluation of technical viability of proposals received for this EOI, MPTB proposes to subsequently release a Request for Proposal (RFP) to shortlisted Applicants or issue open tender. No pre-qualification of Applicants is proposed to be done as part of this EOI.

* * *

3. Project Requirement

3.1 Scope of Work

- a) The agency shall be responsible for establishment, operation and maintenance of meditation centre at Buddhist Theme Park, Sanchi, Madhya Pradesh.
- b) The agency shall be required to enroll minimum two meditation instructors
- **c)** The agency should have a dedicated team of atleast 5 personnel who shall be responsible for day to day management of the Meditation centre
- d) The Agency Shall make necessary arrangements at meditation centre as per the requirement in co-ordination with MPTB.
- e) Submit a detailed list of all the participants and others prominent attendees along with the post Yoga/ Meditation Retreat report.

The proposal shall contain the details and description related to the following:

- a) Conceptual design of meditation centre.
- b) Approach and methodology of meditation and other relevant activities (as it is UNESCO World Heritage prominent Buddhist site so it is expected that approach and methodology of Meditation and other relevant activities should be according to Buddhist Philosophy)
- c) Operating Hours: Define the regular operating hours of the meditation centre.
- d) Safety: Emphasize the importance of maintaining a safe and peaceful environment for practitioners.
- e) Opening and Closing Procedures: Outline the procedures for opening and closing of the centre, including turning on/off lights, heating/cooling systems, and security checks.
- f) Scheduling: Describe how meditation sessions, workshops, and other activities scheduled and managed.
- g) Registration and Reception: Specify the process for registering participants and maintaining a reception area.
- h) Cleaning and Maintenance: Detail the cleaning schedule for the meditation space, including floors, cushions, and any other equipment. Also, describe maintenance tasks for facilities such as HVAC systems, plumbing, and electrical systems.
- i) Supplies and Inventory: Explain how supplies like meditation cushions, mats, and candles are stocked, managed, and replenished.
- j) Staff Roles and Responsibilities: Define the roles and responsibilities of staff members, including meditation instructors, receptionists, and maintenance personnel.

- k) Training: Specify any training requirements for staff members, particularly meditation instructors.
- l) Pricing and Payment: Explain the pricing structure for meditation sessions, workshops, or memberships, and outline the process for payment collection.

3.2 The Presentation should have following contents:

- I. Conceptual design of meditation centre.
- II. Implementation methodology & Timeline
- III. Fiscal and non-fiscal benefits to Participants and MPTB
- IV. Details of available Procedure and experience for Operations of Meditation Centre.
- V. Anticipated Challenges and proposed solutions in implementation
- VI. Infrastructure required at site
- VII. Any support required from MPTB
- VIII. Any change/value addition in procedure that will be offered to the discerning client.

The presentation will be held at Head Office, MPTB, Bhopal. The date & time of presentation will be informed to shortlisted bidders.

3.3 QUALIFYING CRITERIA FOR AGENCIES

- The bidder should be an entity incorporated/ registered under the Companies Act 2013 or a Limited Liability Partnership registered under the LLP Act 2008 or a Sole Proprietorship. The bidder must submit a proof of Registration of the legal entity (Certificate of Incorporation, GST registration certificate to be provided).
- 2. The bidder shall have an annual average turnover of Rs. 01 Crore certified by chartered accountant during last 3 (three) financial years (2019-20, 2021-22 and 2022-23). Financial year 2020-21 shall not be consider due to Covid19. Copies of Audited Balance Sheet & Turnover Certificate from Chartered Accountant certifying the same need to be enclosed.
- 3. The Applicant/Participator should have minimum 5 years of experience in operating and managing Meditation Centres.

- 4. The Applicant/Participator should have operated and maintained minimum two Meditation Centres during a period of 1 year preceding the proposal due date. Copies of the Work Order / Completion Certificate need to be submitted.
- 5. The firm should have trained full time staff for Operations of Meditation Centre.
- 6. The Agency should not have been blacklisted by any Central/ State Government/ Public Sector Undertakings. (Certificate should be submitted in format provided in ANNEXURE 3).

All necessary documents in support of qualification claim shall be attached with the application.

3.4 Submissions in the EOL

Applicants should submit the following as part of their EOI submission:

- a. Letter comprising application for EOI as per Annexure I
- b. Details of Applicant as per Annexure II
- c. Declaration Regarding Clean Track Annexure III
- e. Concept Note as per Annexure IV

3.5 Number of Applications and costs thereof

No Applicant shall submit more than one EOI. The Applicants shall be responsible for all costs associated with the preparation and submission of EOI documents. MPTB shall not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the Bidding Process.

3.6 Acknowledgement by Applicant

It shall be deemed that by submitting the application, the Applicant has made a complete and careful examination of the EOI, and accepted the risk of inadequacy, error or mistake in the information provided in the EOI or furnished or on behalf of MPTB. MPTB shall not be liable for any omission, mistake or error in respect of any of the above or on account of any matter or thing arising out of or concerning or relating to the EOI or the Bidding Process, including any error or mistake therein or in any information or data given by MPTB.

3.7 Right to accept or reject any or all of the Applications

It shall be deemed that by submitting the application, the Applicant has made a complete and careful examination of the EOI, and accepted the risk of inadequacy, error or mistake in the information provided in the EOI or furnished or on behalf of MPTB. MPTB shall not be liable for any omission, mistake or error in respect of any of the above or on account of any matter or thing arising out of or concerning or relating to the EOI or the Bidding Process, including any error or mistake therein or in any information or data given by MPTB.

3.8 Preparation and submission of EOI

Parties qualifying as per the criteria mentioned above and one who are interested in Property above, may submit their response to this EOI as per formats given in annexure along with relevant documentary evidence latest by **6**th **November 2023 till 15:00hrs**. Any response not containing information for all the parts of Annexure may be treated as rejected. The response shall be submitted online through MP E- procurement Portal: https://www.mptenders.gov.in

3.9 Language

The EOI prepared by the Applicant and all correspondence and documents relating to the EOI exchanged by the Applicant and TIA, shall be in English language, provided that any printed literature furnished by the Applicant in another language shall be accompanied by an English translation in which case, for purposes of interpretation of the application, the English translation shall govern. If any supporting documents submitted are in any language other than English, translation of the same in English language is to be duly attested by the Applicant

3.10 Site Information

Applicants are encouraged to submit their EOIs after visiting the Project site and ascertaining for themselves, the site conditions, traffic, location, surroundings, climate, availability of power, water and other utilities for construction, access to site, handling and storage of materials, weather data, applicable laws and regulations, and any other matter considered relevant by them.

3.11 Confidentiality

Information relating to the examination, clarification, and assessment etc. for the applicants shall not be disclosed to any person not officially concerned with the process. MPTB will treat all information submitted as part of EOI in confidence and would require all those who have access to such material to treat the same in confidence. MPTB will not divulge any such information unless it is ordered to do so by any authority pursuant to applicable law or order of a competent court or tribunal, which requires its disclosure.

3.12 Accuracy and completeness of EOI document

3.12.1 This EOI Document includes statements, which reflect various assumptions, which may or may not be correct. This EOI Document does not purport to contain all the information each applicant may require. This EOI Document may not be appropriate for all persons, and it is not possible for MPTB to consider the investment objectives, financial situation and particular needs of each applicant who reads or uses this EOI Document. Certain Applicants may have a better knowledge than the others for the Project. Each Applicant should conduct its own investigations and analysis and should check the accuracy, reliability and completeness of the information in this EOI Document and obtain independent advice from appropriate sources.

3.12.2 Neither MPTB nor its employees or its consultants make any representation or warranty as to the accuracy, reliability or completeness of the information in this EOI Document.

3.13 Liability

3.13.1 Neither MPTB nor its employees or its Consultants will have any liability to any Applicant or any other person under the law of contract, or, the principles of restitution or unjust enrichment or otherwise for any loss, expense or damage which may arise from or be incurred or suffered in connection with anything contained in this EOI Document, any matter deemed to form part of this EOI Document, the award of the Project and any other information supplied by or on behalf of MPTB or its employees, any of its consultants or otherwise arising in any way from the selection process for the Project.

3.14 Right to extend the validity of the EOI document

3.14.1 MPTB in its absolute discretion and prerogative may extend the validity of the EOI submitted by the Applicants by according proper reasons thereof.

3.15 No obligation to issue RFP

3.15.1 MPTB shall be under no obligation to issue a Request for Proposal (RFP) for the Project described in this EOI Document.

3.16 Right to cancel the EOI Process

3.16.1 MPTB may cancel this EOI Process at any stage without assigning any reasons whatsoever and will not be liable to compensate any Applicant on any grounds whatsoever. The Applicants shall not be entitled to refund of cost of documents or other costs in case the EOI is cancelled for whatsoever reason or without assigning any reason

3.17 Validity of Applications

3.17.1 The EOI submitted by the Applicants shall be valid for a period of 120 days from the EOI due date

3.18 Cost of EOI document

Cost of EOI document to be paid: Yes, e-tenders processing fees through online payment at e-Procurement portal: https://www.mptenders.gov.in + Digital Signature Charges as applicable.

4. Short listing of EOI Proposals

Bid Process Criteria (EOI Stage) for Selection of Applicants for EOI for establishment, Operation and Maintenance of wellness centre at MPTB Units. MPTB further reserves its absolute right and discretion to terminate the process at any time without assigning any reasons or explanations thereof.

4.1 Stage I: Invitation of EOI and Short listing of Applicants

Expression of Interest (EOI) is invited in prescribed format for understanding the response from the investors. Interested agencies shall submit their offer to MPTB online on or before 13:00 hours dated 29.01.2021 and in hard copy on or before 13:00 hours dated 29.01.2021 and shall remain valid for at least 120 days from the date of submission.

Verification of documents submitted online for Eligibility criteria shall be carried out. Qualifying agencies shall be asked to make presentation of their proposals. The presentation date shall be intimated separately to the qualifying agencies.

Scoring Criteria for the presentation shall be based on

- I. Implementation methodology & Timeline
- II. Fiscal and non-fiscal benefits to Participants and MPTB
- III. Details of available Procedure and experience for Operations of Ayurvedic Treatment Centre.
- IV. Anticipated Challenges and proposed solutions in implementation
- V. Any change/value addition in procedure that will be offered to the discerning client.

Agencies with incomplete or conditional presentation shall be rejected. Based on the scoring criteria, applicants shall be shortlisted. MPTB shall issue an open/closed Request for Proposal (RFP) Document to the Shortlisted applicants for Stage II.

MPTB reserves the right not to proceed with the proposal at any time and also reserves the right to decline to discuss the proposal further with any party submitting its proposal. MPTB reserves the right to reject all or any of the Applications/ bids without assigning any reasons whatsoever and thereof.

4.2 Stage II: Call for Technical and Financial Bid

Shortlisted Applicant(s) shall submit its response to the Tender Issuing Authority in prescribed format as detailed in the terms of issued RFP

Annexure-I Format of Application Form

(On Applicant Organization's Letterhead)

To,	Date:
Managing Director Madhya Pradesh Tourism Board 6 th Floor, Lily Trade Wing Jahangirabad Bhopal (M.P.)-462008	
Subject: "EOI for establishment, Operation and N Park, Sanchi, Madhya Pradesh "	Maintenance of Meditation centre at Buddhist Theme
Dear Sir,	
This has reference to the advertisement pertaining to	the above captioned subject.
	terest for the same. We would like to clearly state that we the pre-qualifying criteria indicated by Madhya Pradesh on of ineligibility for corrupt or fraudulent practices.
-	rt of claims made by us are found to be untenable or t any reference to us. We further clearly understand that ection of our bid.
Yours faithfully, (Signature, name and designation of the authorize) (Name and seal of the Applicant)	zed signatory)
(Name and Sear of the Applicant)	
Place/Date	Designation:
	Company Seal

Annexure II: Details of Applicant

(To be submitted on the letterhead of Prospective Applicant)

Annexure III: Declaration Regarding Clean Track

(To be submitted on letter head of the Bidder)

To,	Dated:
Managing Director	
Madhya Pradesh Tourism Board6 th	
Floor, Lily Trade Wing	
Jahangirabad	
Bhopal (M.P.)-462008	

Ref: "EOI for establishment, Operation and Maintenance of Meditation centre at Buddhist Theme Park, Sanchi, Madhya Pradesh"

Dear Sir,

I have carefully gone through the Terms & Conditions contained in the EOI Document regarding "EOI for establishment, Operation and Maintenance of Meditation centre at Buddhist Theme Park, Sanchi, Madhya Pradesh".

I hereby declare that me/my company/firm has not been debarred/black listed by any Government/Semi Government organizations in India. I further certify that I am competent officer in my company/firm to make this declaration.

In accordance with the above we would like to declare that:

- 1. We are not involved in any litigation that may have an impact of affecting or compromising the delivery of services as required under this assignment.
- 2. We are not blacklisted by any Central/State Government/Public Sector Undertaking in India.
- 3. The information provided in the tender document is true and no false representation hasbeen made.

Yours faithfully, (Signature of the Bidder) Name Date: Business Address:

Place:

Annexure IV: Concept Note				
To, Dated:				
Managing Director				
Madhya Pradesh				
Tourism Board 6 th				
Floor, Lily Trade				
Wing Jahangirabad				
Bhopal (M.P.)-462008				
Ref: "EOI for establishment, Operation and Maintenance of Meditation centre a Buddhist Theme Park, Sanchi, Madhya Pradesh "				
In response to the EOI Document Reference No/2023 dated fo captioned subject, we have prepared a concept note which is attached herewith. The concept note is prepared in good faith, after understanding the EOI document and requirements of MPTB.				
Name of the Applicant:				
Authorized Signatory:				
Seal of the Organization:				
Business Address:				
Date: Place:				
Vide Board Resolution dated				
Note: The concept note to be prepared and submitted by the Applicants should not be more than 20 pages.				
All requirements mentioned in the EOI Document with respect to the concept note are to be				
fully covered.				
Each of the Applicants will be invited for the presentation on their proposed concept to MPTE and its representatives, schedule for which will be intimated subsequently.				